

PE Investors waiting to put \$ 60 bn in India: YEN Expo

Bangalore | Friday, Jan 18 2008

In the backdrop of India witnessing a big economic boom and the buoyant capital market, private equity investors are waiting to invest nearly 60 billion dollar in the country, a top investment banking firm said today.

India will emerge as one of the prime drivers of the global economy and it requires access to huge pools of capital. Private equity, which had overtaken the domestic IPOs during 2007, will emerge as the biggest driver of growth, YEN Expo, Managing Director, Sunil Shirole told reporters here.

Mr. Shirole said mid-sized companies were finding it difficult to attract private equity investors as they were unable to present their business plan in a format that was readily appreciated by the investor.

To help companies in mid-sized segment across business verticals, YEN Expo would hold India's first Private Equity Fair (IPEF) at Mumbai on February 27 providing B2B platform to over 25 companies to showcase their business and growth plans to around 150 private equity funds from India and abroad, he said.

Quoting Grant Thornton, an investment company tracking private equity flow into India, private equity flows during 2007 stood at 15 billion dollars and is expected to double during the current calendar year. "Actually, private investors are ready to pump in up to 60 billion dollars in 2007 into the Indian industry. However, there has not been enough deals with lots of money chasing too few deals. "We are missing opportunities to market our businesses. YEN Expo can help the companies in having a face to face meeting with private equity investors and strike deals that works really fast," he said.

Given the number of mid-sized companies seeking capital, private equity funds do not have the time or the bandwidth to look at each detail. Investors IPEF would be looking for companies with an existing track record, who are looking to raise between Rs 20 crore and Rs 200 crore, to grow their businesses, he added.

URL for this article:

<http://news.webindia123.com/news/Articles/India/20080118/871831.html>